

Price list 2018

Excerpt from the full price list of 2018, a sub-component of the Terms & Conditions of Participation. The quoted prices are binding and subject to value added tax at the applicable official rate. Examples of total costs for different stand sizes (incl. obligatory fees) may be found in the following section "Information on system stands".

Early bird price:
30 November 2017

Application deadline:
31 January 2018

Empty floor space for custom-built stands

Exhibition space, exhibitor passes (number depending on stand size)

| | Standard | Early bird* |
|----------------------------|-------------|-------------|
| Row position 8 sqm | €/sqm 392.- | €/sqm 379.- |
| Row position > 8 sqm | €/sqm 459.- | €/sqm 445.- |

System stands

Exhibition space, use of system stand (see "Information on system stands"), carpeting, stand nameplate, exhibitor passes (number depending on stand size)

| | Standard | Early bird* |
|--|-----------|-------------|
| 4 sqm row stand | | |
| (open or closed to neighbouring stand) | € 1,215.- | € 1,180.- |
| 8 sqm row stand | € 3,426.- | € 3,343.- |
| 12 sqm row stand | € 6,026.- | € 5,846.- |
| For each additional 4 sqm | € 2,009.- | € 1,949.- |

Special stand positions

Corner stand or walk-through row stand

(fronting two gangways) + 10% of stand rental fee

Peninsula stand (fronting three gangways) + 15% of stand rental fee

Island stand (fronting four gangways) + 20% of stand rental fee
only charged for the first 75 sqm

Newcomer Package

An 8 sqm system stand including fixtures and fittings, tickets to the Fair and other services. The environment and energy surcharge and the marketing fee are both included in the price of the package. Only available to clients who have not exhibited at the Book Fair for at least three years. For details, see our website.

Newcomer Package, row stand € 4,023.-

Newcomer, corner stand € 4,372.-

(assuming position is available)

Special set-up needs

Excess stand height (only for stands higher than 4 m)

Stands up to 20 sqm + 5% of the stand rental fee

Stands up to 99 sqm + 7.5% of the stand rental fee

Stands over 100 sqm + 10% of the stand rental fee

Additional storey for two-storey stands

price per sqm for upper storey € 220.-

Early access and/or extended dismantling

(only for custom-built stands > 40 sqm)

2-3 days € 750.-

1 day € 175.-

Furniture & Light for system stands

For details and illustrations see "Furnishing your stand system"

Light XS € 126.-

Furniture & Light S € 195.-

Furniture & Light M € 312.-

Furniture & Light L € 518.-

Furniture & Light XL € 611.-

Furniture & Light XXL € 812.-

Elements & Extras for system stands

Cubicle 2 x 2 m, with door € 770.-

Cubicle 2 x 2 m, without door € 428.-

Cubicle 1 x 1 m, with door and cabinet unit € 1,109.-

Cabinet unit 1 m € 857.-

Wardrobe bar € 33.-

Gallery bar € 47.-

Decorative grid € 76.-

Half-open wall with wall shelf (2 m) € 206.-

PC lectern/cabinet € 199.-

Counter 1.5 m € 254.-

Counter 1.5 m, with built-in cupboard € 351.-

Counter 0.75 m € 199.-

Counter 0.75 m, with built-in cupboard € 291.-

Shelf XL € 70.-

Sloping shelf € 90.-

Small sloping shelf € 53.-

Carpet in different colours, repp (€/sqm) € 15.-

Fabric wall covering (€/running m) € 80.-

Fabric door covering (€/per door) € 162.-

Cushion € 57.-

Individual & Unique

A system stand designed especially for you. We'd be happy to advise you in person.

Co-exhibitor fee

Exhibitor pass, stand nameplate with your company name (if requested and

if it is a system stand), company details published in the printed exhibitor

catalogue and online Frankfurt Catalogue, a printed copy of the Catalogue

per co-exhibitor € 318.-

Obligatory fees (details see page 5)

Marketing fee

Marketing fee € 299.- *

* Discount for exhibitors with stands up to 8 sqm

Environment and energy surcharge

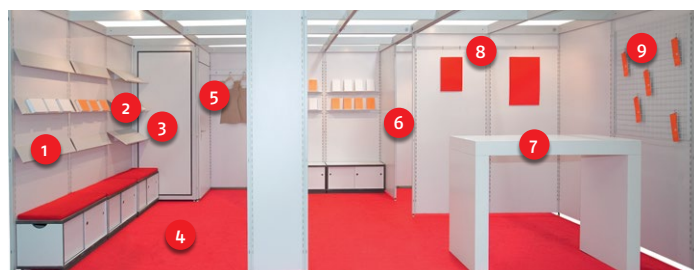
4 sqm stand € 24.-

8 sqm or 12 sqm stand € 90.-

Stand > 12 sqm € 230.-

* Early bird price available with binding registration by 30 November 2017.

Furnishing your system stand



- 1. Small sloping shelves
- 2. Sloping shelves
- 3. Cubicle 1 × 1 m
- 4. Carpet, red
- 5. Wardrobe bar

- 6. Cubicle without door 2 × 2 m
- 7. Counter 1.5 m
- 8. Gallery bar
- 9. Decorative grid



- 10. Shelf XL
- 11. Cushions, red
- 12. Furniture & Light M
- 13. Cabinet unit 1 m
- 14. Cubicle with door 2 × 2 m

- 15. PC lectern/cabinet
- 16. Half-open wall with shelves

Furniture & Light

You can order Furniture & Light for your system stand together with your registration. Quality and choice of colour correspond to standard comparable new items.



Chair

Table (70 × 70 cm)

Wastepaper basket

Spotlight

| | Chair | Table (70 × 70 cm) | Wastepaper basket | Spotlight | |
|-----------------------|-------|--------------------|-------------------|-----------|---------|
| Light XS | – | – | – | 2 | € 126.– |
| Furniture & Light S | 2 | 1 | 1 | 2 | € 195.– |
| Furniture & Light M | 3 | 1 | 1 | 4 | € 312.– |
| Furniture & Light L | 6 | 2 | 2 | 6 | € 518.– |
| Furniture & Light XL | 6 | 2 | 2 | 8 | € 611.– |
| Furniture & Light XXL | 9 | 3 | 2 | 10 | € 812.– |

All prices are subject to value added tax at the applicable official rate.

Your contractual partner is Frankfurter Buchmesse GmbH.

If you would like to order additional individual pieces of furniture, please directly contact this supplier:

Messe Frankfurt Medien und Service GmbH
 Fairconstruction
 Mietmöbel und Bodenbeläge
 Phone.: +49 (0) 69 7575-3521, -6570, -5287
 Fax: +49 (0) 69 7575-6285
 E-mail: equipment@messefrankfurt.com

If you would like to order additional individual spotlights, please directly contact this supplier:

Messe Frankfurt Medien und Service GmbH
 Fairconstruction
 Phone: +49 (0) 69 7575 - 6001
 E-mail: SMP@messefrankfurt.com

See www.book-fair.com/service_contractors for more information.